



Business case: Pauwels Consulting Technology & Science

Pauwels' need: "Can you create a development track that ensures our consultants have more impact on their projects at our clients?"

Our solution: leadership track that focuses on stakeholder management, communication skills, critical thinking, ... (the skills needed to be a better and more impactful consultant)

The result

Happy consultants that made **more impact** and **happy customers**





"I see a difference in how Fatima acts in our team after taking the development track. She **takes more initiative**, **thinks out of the box,** and **is more in the lead**. She is a breath of fresh air in our team now which is very enriching."

- Bram Cornelis, TUC Rail, about IT Consultant Fatima Bouzrouti





What difference do I see with Gerri? He takes **much more**initiative at, for example, our daily online team meeting. You
can also be too assertive and certainly online that is
sometimes a difficult balance, but Gerri is now much more
present in a positive way and more nuanced in his
communication to colleagues.

- Valery Fraeys, Ahold Delhaize, about IT Consultant Gerri Degreef



The track (an example)

Future proof people manager

Intake

Development assessment (0,5d)

Group trainings (7 days)

- Personal Leadership Expedition (2d)
- Communication (1d)
- Situational leadership (1d)
- Speaking with impact (1d)
- Coaching skills (1d)
- Group dynamics (1d)

Trainings of your choice (pick 1, 1 day)

- Unconscious bias
- Stakeholder management and politics in organization
- 7 habits of S. Covey

Coaching (5 sessions)

Peer coaching (intervision)



Speaking with impact

"The success of your presentation will be judged not by the knowledge you send but by what the listener receives." - Lilly Walters

In this training, you are initiated in the art of giving a good presentation, with TED Talk-worthy techniques. Our recipe for a good lecture? Mixing an equal amount of education, empowerment, and entertainment. During the training, you don't just learn about these key elements — you also practice them.

Outcome

- You know how to grab and keep the attention of your audience
- You have practiced with a lot of TED talk-worthy techniques
- You are aware of your body language and know how to use it to bring your core message across





What you'll get in return

People are able to adapt their leadership style to different situations and different employees, leading their team more successfully

Strong people are the foundation of a **strong organisation**. They make sure your organisation achieves better results.

People are **more effective communicators**, leading to improved relationships, increased productivity and enhanced collaboration within your teams

The experience creates a **network**. More engaged employees take better care of your customers and your organisation.

People are equipped with **tools and methods to coach** their team, bringing
out the best in each of them

You'll **become a talent magnet**. Inspired people inspire other people, too. Everyone will want to work for your organisation.



Our philosophy



At Ormit Talent, we don't provide one-off training courses because we don't believe they have a lasting effect. Compare it to going to the gym: after an hour, your biceps won't be three centimetres bigger, but after six months you will see a noticeable difference. With soft skills, it is just the same.





Why choose Ormit Talent

It's what we do

Developing people is at the core of our organization. Since 1999, more than 600 people followed an Ormit Talent Training Track. You can focus on growing your business, we'll focus on developing your people

Lasting impact

We believe that emotion creates action, action creates movement and movement creates impact. Our programs are set up in a way that years later, people will remember (ask our alumni;-)).

A tailor-made program

Our training program will be tailor-made to fit the needs of your organisation

Integrated approach

We don't believe in one-shot training. We offer tracks with training, coaching, and peer sessions, ... This ensures a long-lasting impact and results that will last.

Thank you

Bert Bleyen

bert.bleyen@ormittalent.be 0499 25 86 92

Alicia Thomas

Alicia.thomas@ormittalent.be 0483 46 71 31



ormit talent special ones.